



Transforming  
Healthcare  
Together™

**Affiliate with us and save.**

**PREMIER**

***For every \$10 million you spend in your supply chain, you can achieve \$500,000 to \$1.5 million-plus in supply chain savings simply by affiliating with Seagate Alliance.***

Premier's affiliate membership offers access to the number-one GPO's comprehensive contract portfolio and savings of 5 to 15 percent on the products and services you are buying today. Premier alliance members have saved more than \$1.5 billion to date.

Changing GPOs isn't as hard as you think—especially when you move to one as broad and deep and experienced as Premier, whose contract match rate is unparalleled. At no charge or future financial investment, you can take advantage of affiliation with two great organizations.

At Seagate, our mission is simple. Seagate Alliance consists of organizations across the continuum of care who have joined together to collaboratively develop and benefit from the potentials inherent in a group purchasing and shared services alliance which possesses an ownership interest in Premier, Inc. Seagate exists to provide its members with maximum cost savings, operational and clinical efficiencies, and shared knowledge and experience. We've partnered

with Premier because it is uniquely positioned at the nexus of cost and quality to accelerate your performance in supply chain and clinical process improvement.

**BENEFITS OF AFFILIATING WITH SPONSOR INCLUDE THE FOLLOWING:**

- ▶ Access to Premier's comprehensive portfolio at no cost
- ▶ 5 to 15 percent price advantage through aggregation
- ▶ Conversion assistance
- ▶ Supply chain automation and comprehensive spend analytic tools
- ▶ Benchmarking to improve supply chain ratios
- ▶ Electronic sourcing and contract activation through Supply Chain Advisor
- ▶ Spend analytics tools such as SpendAdvisor
- ▶ Ongoing contract communication
- ▶ Group buy participation
- ▶ Name recognition with the supplier community



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#### REGIONAL AND ON-SITE SUPPORT:

- ▶ Networking and knowledge-sharing opportunities with Seagate
- ▶ Webcasts on topics approved for continuing education units (CEUs)
- ▶ Access to Premier publications and cross-reference tools
- ▶ Educational opportunities
- ▶ Premier Safety Institute

#### HOW DOES THE AFFILIATE PROGRAM WORK?

There is no cost for an affiliate membership through Seagate Alliance. Participation is as easy as completing a membership application. Once complete, you are rostered as an affiliate under the Premier sponsor and will have immediate access to a wealth of resources. Seagate provides on-site GPO conversion support, ongoing contracting support, and training on Supply Chain Advisor (Premier's electronic catalog) and other tools.

Affiliation with Seagate and Premier can mean savings of 5 to 15 percent in most contract categories through aggregation to best pricing tiers.

Let us conduct a coverage analysis to showcase your savings opportunities with Seagate and Premier. For instance, send us your 200 med/surg, 100 food, and 100 pharmacy line items and we'll get started analyzing your top spend items right away. You'll be surprised at how few product conversions will be necessary to achieve supply chain savings.

*Leverage the strength of two excellent partners.*

*Join Seagate and Premier today!*



**Seagate Alliance**

SEAGATE ALLIANCE LLC  
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*Seagate Alliance* is a limited liability corporation owned by a large group of hospitals, nursing homes and other health-related organizations located in upstate New York. Seagate and its members continue to grow the purchasing program and now have members in several states. Through Seagate Alliance, healthcare providers access Premier to receive the lowest possible pricing in the industry for quality healthcare supplies, products, and services.

#### FOR MORE INFORMATION, CONTACT:

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