



Transforming
Healthcare
Together™

Facilities

PREMIER

Premier offers a comprehensive portfolio of market-leading companies to substantially reduce costs related to the procurement of equipment, supplies and services used within facilities in day-to-day operations and construction. A comprehensive sourcing process, supervised by the member Facilities and Environmental Services Committee, results in agreements that offer outstanding value.

DELIVERING VALUE, SAVINGS AND SOLUTIONS

Join us to access unparalleled competitive contracts and customized resources through:

- ▶ Simple participation requirements
- ▶ Environmental and facilities expertise that leads product sourcing
- ▶ Improved distribution channels
- ▶ Access to Premier group purchasing contracts with leading suppliers for:
 - ▶ Air filters and air filtration equipment
 - ▶ Clinical case goods
 - ▶ Clinical headwalls
 - ▶ Construction services
 - ▶ Drapery and cubicle fabrics, upholstery and wall covering
 - ▶ Doors, hardware, frames and bath accessories
 - ▶ Electrical switchgear and products
 - ▶ Elevator maintenance and repair
 - ▶ Energy efficiency services
 - ▶ Fire/life safety systems
 - ▶ Flooring (carpet, rubber and hard surface)
 - ▶ Furniture (systems, filing, seating, wood case goods, patient room furnishings)
 - ▶ HVAC equipment and HVAC controls
 - ▶ High-density mobile storage
 - ▶ Ice machines
 - ▶ Lamps and ballasts
 - ▶ Medical gas products
 - ▶ Medical waste services
 - ▶ Mobile/modular space
 - ▶ MRO products
 - ▶ MSDS services
 - ▶ Paint and sundries
 - ▶ Pest elimination
 - ▶ Plumbing products
 - ▶ Pneumatic tube systems
 - ▶ Roofing
 - ▶ Stainless steel carts
 - ▶ Television systems/services
 - ▶ Total building environment systems
 - ▶ UPS systems
 - ▶ Water treatment
- ▶ Enhanced focus on underused programs
- ▶ Improved diversity offerings



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premierinc.com

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In addition to the product portfolio, Premier offers:

- › Construction/renovation support services
- › Equipment planning
- › JCAHO consulting
- › Facilities commerce
- › Electronic commerce



SEAGATE ALLIANCE LLC
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Seagate Alliance is a limited liability corporation owned by a large group of hospitals, nursing homes and other health-related organizations located in upstate New York. Seagate and its members continue to grow the purchasing program and now have members in several states.

Through its ownership in Premier, Seagate members and affiliates enjoy numerous advantages.

- The nation's lowest pricing on hundreds of contracts with all major suppliers of healthcare products, supplies and capital equipment;
- A complete portfolio of value-added services which lower costs and improve quality in the healthcare environment;
- Seagate members are entitled to income derived from corporate rebates that are available from specific national contracts.

Many hospitals, nursing homes and other healthcare providers continue to purchase goods and supplies without the benefit of a large purchasing cooperative or a national concern. Traditional purchasing relationships are often difficult to change due to vendor loyalties and other factors.

However, today the need to respond to the severe economic issues facing healthcare has caused an unprecedented number of providers to seek access to top-rated national group purchasing companies. After careful consideration, Seagate Alliance has chosen Premier, Inc. as its national GPO. Premier is the largest group purchasing organization in the country.

FOR MORE INFORMATION, CONTACT:

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