



Support Services



Premier offers a comprehensive portfolio of market-leading companies to substantially reduce costs related to the procurement of equipment, supplies and services used within facilities today.

A comprehensive sourcing process, supervised by the member Materials Management and the Facilities and Environmental Services Committees, results in agreements that offer outstanding value.

DELIVERING VALUE, SAVINGS AND SOLUTIONS

Join us to access unparalleled competitive contracts and customized resources through:

- ▶ Simple participation requirements
- ▶ Environmental and facilities expertise that leads product sourcing
- ▶ Enhanced focus on underused programs
- ▶ Improved distribution channels
- ▶ Improved diversity offerings
- ▶ Access to Premier group purchasing contracts with leading suppliers for:
 - ▶ Background checks
 - ▶ Bulk oxygen and cylinder gases
 - ▶ Can liners/polyliners
 - ▶ Car rental services
 - ▶ Direct sale/rental of non-medical uniforms and mats
 - ▶ Executive recruitment
 - ▶ Forms and related products
 - ▶ Health science reference material
 - ▶ Housekeeping products
 - ▶ Inbound freight
 - ▶ Janitorial/sanitation distribution
 - ▶ Laundry products and services
 - ▶ Office supplies
 - ▶ Outbound freight
 - ▶ Outplacement services
 - ▶ Paper and janitorial supply distribution
 - ▶ Paper towels and tissue
 - ▶ Physician temporary staffing
 - ▶ Recovery audit services
 - ▶ Relocation services
 - ▶ Research and educational consulting programs
 - ▶ Serials/journals subscription services
 - ▶ Surgical instrument service and repair
 - ▶ Textiles and textile services
 - ▶ Traveler staffing
 - ▶ Wall desks and patient charting equipment and supplies
 - ▶ Yellow Pages advertising



• 12255 El Camino Real
Suite 100
San Diego, CA 92130

• T 858 481 2727
F 858 481 8919

• 2320 Cascade Pointe Blvd (28208)
P.O. Box 668800
Charlotte, NC 28266-8800

• T 704 357 0022
F 704 357 6611

• 3600 Market Street
7th Floor
Philadelphia, PA 19104

• T 215 387 9401
F 215 387 9406

• 444 N Capital Street NW
Suite 625
Washington, DC 20001-1511

• T 202 393 0860
F 202 393 6499

premierinc.com

Transforming
Healthcare
Together™



SEAGATE ALLIANCE LLC
3445 WINTON PLACE, SUITE 222
ROCHESTER, NY 14623-2950

Seagate Alliance is a limited liability corporation owned by a large group of hospitals, nursing homes and other health-related organizations located in upstate New York. Seagate and its members continue to grow the purchasing program and now have members in several states.

Through its ownership in Premier, Seagate members and affiliates enjoy numerous advantages.

- The nation's lowest pricing on hundreds of contracts with all major suppliers of healthcare products, supplies and capital equipment;
- A complete portfolio of value-added services which lower costs and improve quality in the healthcare environment;
- Seagate members are entitled to income derived from corporate rebates that are available from specific national contracts.

Many hospitals, nursing homes and other healthcare providers continue to purchase goods and supplies without the benefit of a large purchasing cooperative or a national concern. Traditional purchasing relationships are often difficult to change due to vendor loyalties and other factors.

However, today the need to respond to the severe economic issues facing healthcare has caused an unprecedented number of providers to seek access to top-rated national group purchasing companies. After careful consideration, Seagate Alliance has chosen Premier, Inc. as its national GPO. Premier is the largest group purchasing organization in the country.

FOR MORE INFORMATION, CONTACT:

Tom Marletta
Vice President of Sales & Marketing
tmarletta@seagatealliance.com
(888) 732-4282
(585) 273-8190